

# IMPACT AWARDS

WEDNESDAY, NOVEMBER 8, 2006

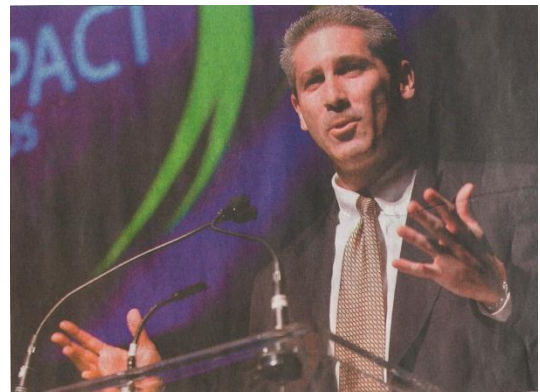


*A Joint Venture with Microsoft Canada*

## Microsoft honours technology partners

Winners in the fourth annual Microsoft Canada Partner Program IMPACT Awards were honoured on Nov.2 for excellence across the vast community of Microsoft's Canadian technology and the innovative solutions they delivered to their customer over the past year.

Award winners were chosen from across Canada and announced before an audience of approximately 200 from Microsoft's technology partner community at a gala event at the Carlu in Toronto.



"Investing in our technology partner channel and delivering the tools and resources they need to effectively deploy the latest Microsoft technology is crucial to the success of our business," said Phil Sorgen, President, Microsoft Canada Co. "It's a great time to be a Microsoft technology partner as Microsoft gets ready to launch its latest pipeline of technology innovations. It is our Canadian partners that drive innovation across the country and the Microsoft Canada Partner Program IMPACT Awards highlight their exceptional contributions to the industry."

The Microsoft Canada Partner Program IMPACT Awards are open to system integrators, large account resellers, direct market resellers, value-added resellers, distributors, system builders, Microsoft Gold Certified and Certified Partners, independent software vendors, channel suppliers and original equipment manufacturers.

"The IMPACT Awards celebrate the accomplishments of our top technology partners who have shown true dedication through their tremendous support and service to customers," said Lora Gernon, Director of Partner Group, Microsoft Canada Co. "Microsoft is pleased to recognize those partners and their commitment to delivering high quality, fully integrated technology solutions to its customers, driving outstanding results."



### **Channel Builder Award Cogep Inc.**

[www.guideti.com](http://www.guideti.com)

Cogep has specialized in the asset management sector for close to 20 years. Hundreds of customers have chosen its solutions and the company has developed substantial experience in implementation through the years. Cogep Inc. also has a partner network to assist in selling and implementing their solution to reach and satisfy the company's growing number of customers.